



**Active and connected sound masking solution
dedicated to improve comfort and
concentration of shared offices users.**

Silent Space®

The sound of silence.



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▶ NOISE ISSUE ◀

A societal trend

- 60%** of employees in Europe work in open-plan offices.
- 50%** of them report inconvenience and discomfort due to noise.
- 6%** of individual offices become open-plan offices per year.
- 3,6 billions sqm** of shared offices in Europe.
- New working methods:** flex-office, coworking, telework...

After many investigations, identified causes are:
intelligible conversations and others behaviour.

Consequences

For shared offices users: stress, concentration loss and efficiency loss, demotivation, absenteeism... ⌚ 15' is the necessary time to get back to a deep concentration state.

For companies: social cost of **18 billions € per year** due to the productivity loss* (France only)

**E&Y Study, June 2016*

▶ OUR PROMISE ◀

Improve users well-being and the quality of life at work

- ▶ Reduction of the intelligibility of the speech
- ▶ Creation of discretion areas (confidentiality)
- ▶ Support in change and in users involvement
- ▶ Figures showing the change progression
- ▶ Fast and low cost installation

An answer to QWL and SER challenges

▶ SILENT SPACE IN A NUTSHELL ◀

With **20 years of expertise in acoustic** and the creation of one of the first acoustics and vibration consulting firm in France (ORFEA Acoustique), Frédéric LAFAGE created a subsidiary dedicated to R&D activity: ORFEA Acoustique Développement (OAD).

OAD subsidiary developed **Silent Space®** in 3 years: a connected and innovative object equipped with a **sound masking technology** dedicated to **shared offices**.

Commercialize since the beginning of 2017, Silent Space® is already implement in France and in Europe. We work with multinational keys accounts and CAC companies.



Click to watch the presentation by Frédéric Lafage, CEO



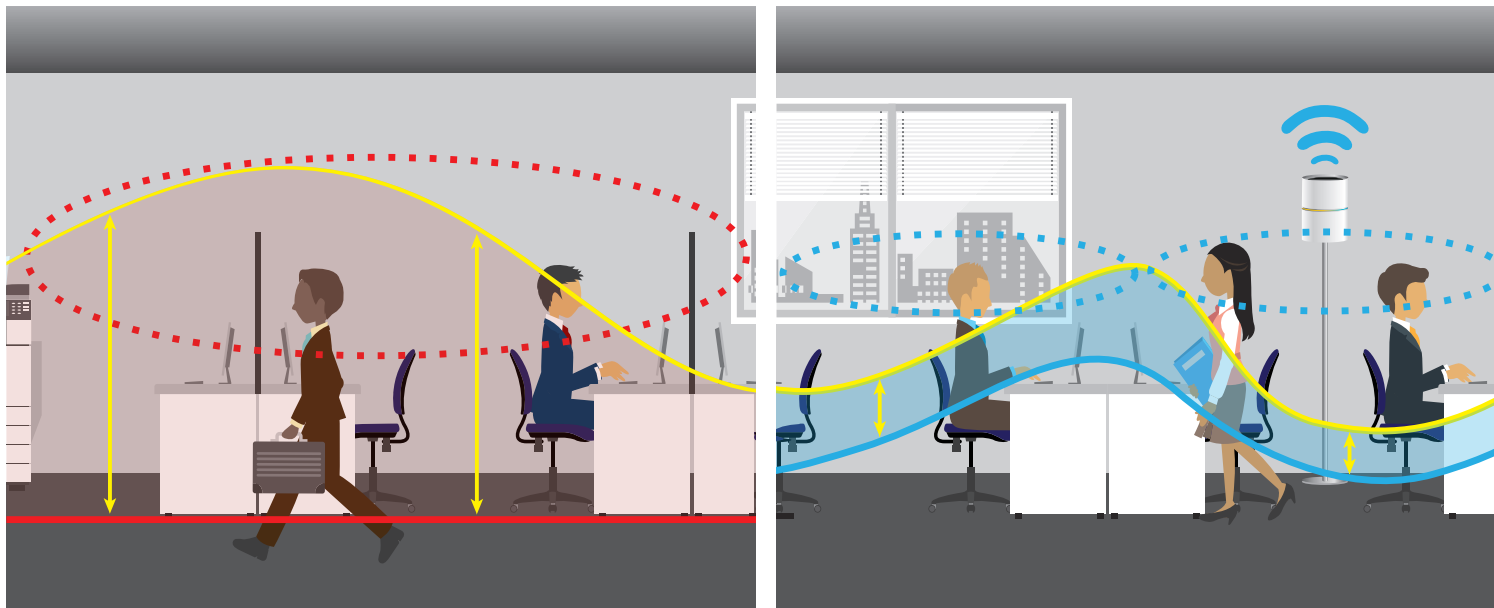


SOUND MASKING



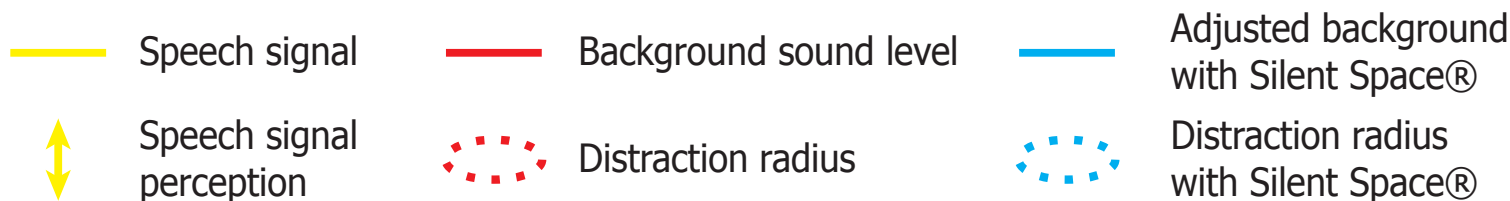
Based on the principle of sound masking, Silent Space® diffuse a neutral and homogeneous signal which reduce the intelligibility of the speech, allowing users to stay focused on their activity.

With Silent Space®, background sound level is adjusted and noise peaks are softened and less disturbing.



▶ Decrease of the distraction radius by the reduction of the intelligibility of distant conversations

▶ Creation of discretion areas



AN INNOVATIVE SOLUTION



SUPPORT THROUGH CHANGE

Devices are equipped with a LED which indicate the level of noise in the working area and enhance users interaction.



CONNECTED OBJECT

Mobile application « Silent App » to configure & control devices and access to data.



NOMADIC DEVICE

Electrical installation : plug and play, easy and low cost.

▶ KEY FIGURES ◀

3 years of R&D

500 000 € invested on own funds

12 clients, multinational key accounts and CAC 40 signed in 2017

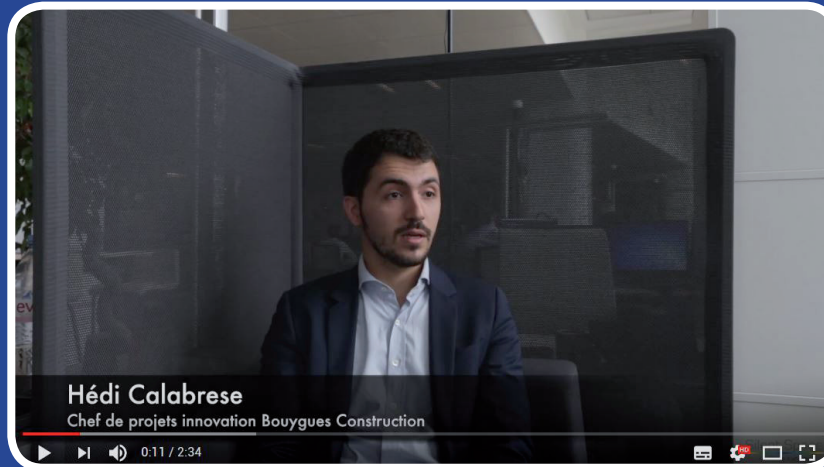
3 exportations in Europe in 2017

1000 devices on **15 000 sqm** of equiped spaces

1 billion € 2018 projected revenues



THEY SUPPORT US AND THEY TRUST US



Bouygues Construction Testimonial
(you can activate subtitles)

ON



THEY TALK ABOUT US!

THE GOOD LIFE
January 2017

The Good Life

« *The Good Life selected for you five startups which could be on the next highlights during the future CES editions!* »



EY
June 2017

« *Best of Viva Technology: 10 promising startups! These startups reinvent economic models and disrupt well established practices!* »

Télématin - France 2
March 2017



« An innovation which allows to fight against annoying noise pollution... That's wonderful »

Vidéo : <http://ht.ly/79cd30g3LbJ>

Les Echos
— BUSINESS —

Les Echos Business
November 2016

« The correzian SME Orfea Acoustique created a solution to reduce the hubbub in offices... »





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